



# NEWS RELEASE



## The CBORD Group, Inc., Announces New Sole Source Agreement with Consorta, Inc.

Friday, February 16, 2007

Ithaca, NY—The CBORD Group, Inc., the leading provider of food & nutrition management and cashless card systems to healthcare facilities, today announced a multi-year Sole Source Agreement with Consorta, Inc., a leading healthcare resource management and group purchasing organization.

Through the partnership, Consorta members—who comprise over 530 acute-care facilities, 250 extended-care facilities, and 2,500 other sites of care across the United States—will receive discounted pricing on CBORD's comprehensive, automated software solutions designed to improve the efficiencies of their foodservice operations.

"This partnership will provide access to state-of-the-art nutrition management for the Consorta membership," said Jon Featherstone, Manager, Food and Nutrition at Consorta. "CBORD has demonstrated the qualities of true partnership in the program it has offered our members—further enhancing the mission of the Consorta membership to deliver the highest quality healthcare services to the communities they serve."

"In the past five years, we have shown Consorta that we can support the systems requirements of all of its members—large and small operations alike—with an array of foodservice, retail, and dietary applications," said Ralph Prichard, National Program Manager at CBORD. "We're looking forward to growing the successful partnership with Consorta and its members with the proven solutions we have developed over the past 30 years."

### About The CBORD Group

The CBORD Group serves healthcare facilities, colleges and universities, corporations, chain restaurants, supermarkets, and a host of other market segments. CBORD's products are used in foodservice, catering, nutrition services, online ordering, meal plans, campus ID card privilege control, access control, electronic security, housing services, and other institution-wide activities. The CBORD Group serves more than 5,000 clients in the U.S., Canada, Europe, South Africa, the Middle East, New Zealand, and Australia.

The CBORD Group was founded in 1975. Today it employs more than 475 professionals. To learn more about CBORD, visit us at [www.cbord.com](http://www.cbord.com).

### About Sterling Investment Partners

Sterling Investment Partners, based in Westport, Connecticut, invests in companies with significant competitive strengths and growth potential. Sterling Investment Partners has \$1.0 billion of equity capital under management which includes a significant investment from Sterling's four Managing Partners. Sterling has completed investments, strategic or add-on acquisitions, and liquidity events with an aggregate transaction value in excess of \$6 billion, representing approximately 75 companies.

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