

Partnering with
management teams to
build great businesses

At-a-Glance

30+ Years
Founded in 1991

\$2.5+B
Invested

\$25B
Gross Transaction
Value

210+
Transactions

Investment Criteria

\$50-500M
Revenue

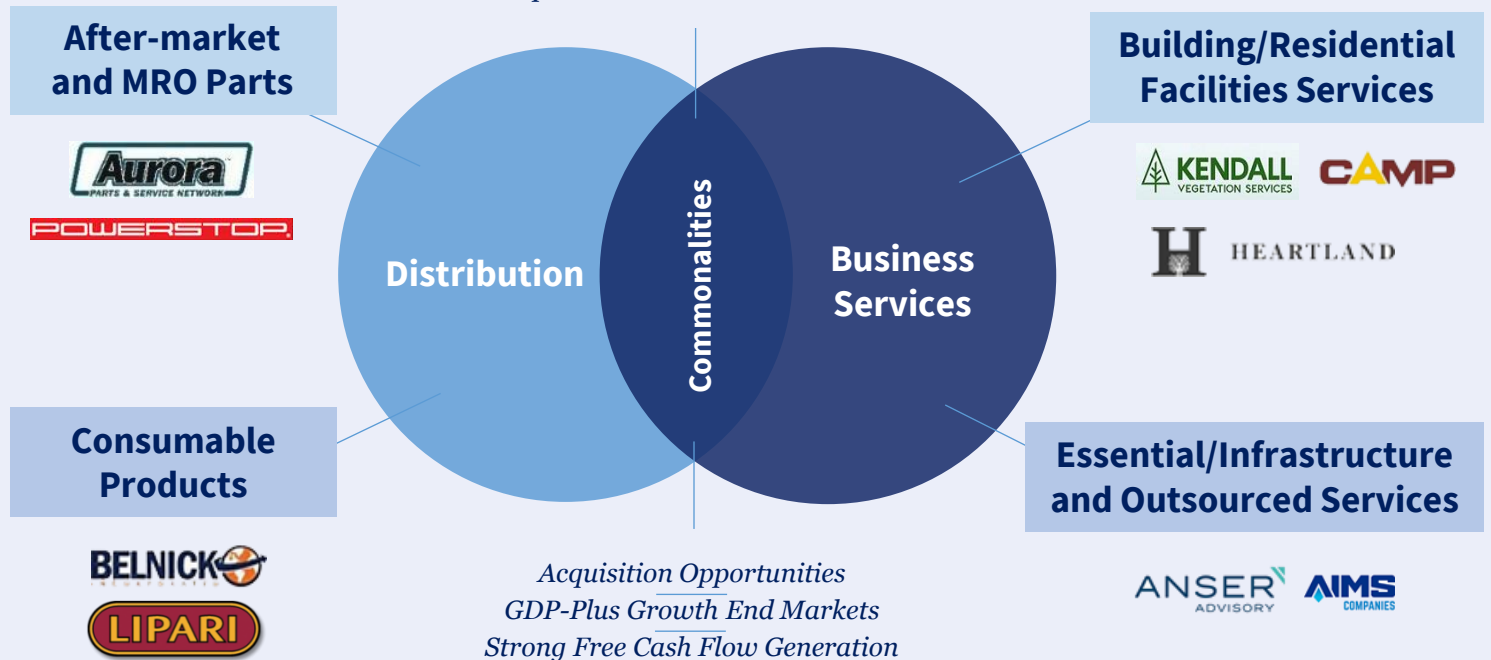
\$10-50M
EBITDA

\$150-400M
Enterprise Value

\$75-200M
Equity/ Transaction

**Middle market private equity firm
focused on distribution and business services**

*Recurring Demand
Competitive Advantages from Scale
Technology Leadership
Competes on Basis Other than Price*



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CURRENT INVESTMENTS

COMPANY

BUSINESS AND MARKETS

PRODUCTS/SERVICES

EXPANSION INTERESTS

ACQUISITION DATE/FUND



Kendall Vegetation Services
Lawrenceville, Georgia
www.kendallco.net

Provider of critical vegetation management services to utility companies in the United States.

- Utility line clearing
- Ground clearing and mowing
- Emergency storm response

Regional or local vegetation management service providers serving new and existing markets.

04/22
Fund IV



Camp Construction
Houston, Texas
www.campconstruction.com

Service provider of restoration, renovation and maintenance services to multifamily communities in over 25 states.

- Roof replacements, exterior painting, siding refurbishment, balcony repairs
- Interior repairs and maintenance
- Damage mitigation and restoration

Regional restoration, renovation and maintenance services providers in new and existing markets.

11/21
Fund IV



Anser Advisory
Santa Ana, California
www.anseradvisory.com

Program management and related capital deployment advisory services to infrastructure and facility owners across the United States.

- Advisory services (organizational assessments, program strategy development, process and systems implementation)
- Compliance services (program and project controls, construction cost audits and analysis)
- Management services (project and construction management)

Regional capital project management firms in new and existing (government, transportation, aviation, power, wastewater, education) markets.

03/21
Fund IV



AIMS Companies
Scottsdale, Arizona
www.aimscompanies.com

Outsourced service provider of infrastructure inspection and maintenance services to municipal, utility, industrial and energy end markets.

- Municipal utility and pipeline inspection cleaning
- Industrial vacuuming and hydroblast services for the maintenance of power plants
- Hydro-excavation to expose underground utility infrastructure

Regional infrastructure inspection and maintenance service providers specializing in AIMS' core service offerings.

04/20
Fund III



Heartland Company
Mission Woods, Kansas
www.heartlandcompany.com

Commercial landscape services serving over 5,000 properties across all commercial market segments in five markets in the central U.S.

- Contractual maintenance (mowing, trimming), landscape enhancements (renovations) and winter-related services (snow removal)

Regional commercial landscape service providers in new and existing markets.

08/19
Fund III



Belnick, Inc.
Canton, Georgia
www.belnickinc.com

Online supplier of value-oriented furniture for residential and commercial use through both wholesale and direct to consumer ("DTC") channels.

- Office chairs, stacking chairs, folding chairs, restaurant furniture and reception furniture
- Sources over 4,000 unique products

Online suppliers of value-oriented furniture serving wholesale and DTC channels.

2/17
Fund III



Aurora Parts and Accessories
Lebanon, Indiana
www.auroraparts.com

Leading U.S. distributor of aftermarket semi-trailer parts and accessories with a complete line of branded and private label parts for all makes and models of trailers.

- Branded and private label aftermarket parts
- 15,000 stocked SKUs
- Provides powerful technology tools to dealers which allow them to identify and order parts

Service providers and distributors in aftermarket truck or semi-trailer component industries.

8/15
Fund III

Core Values



Perseverance



Entrepreneurship



Certainty



Integrity



Partnership

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This presentation is not intended to be complete description of the companies described nor our entire portfolio. This is not intended as an offer of any securities.