

Partnering with  
management teams to  
build great businesses

**At-a-Glance**

**30+ Years**  
Founded in 1991

**\$2.6+B**  
Invested

**\$25B**  
Gross Transaction  
Value

**210+**  
Transactions

**Investment Criteria**

**\$50-500M**  
Revenue

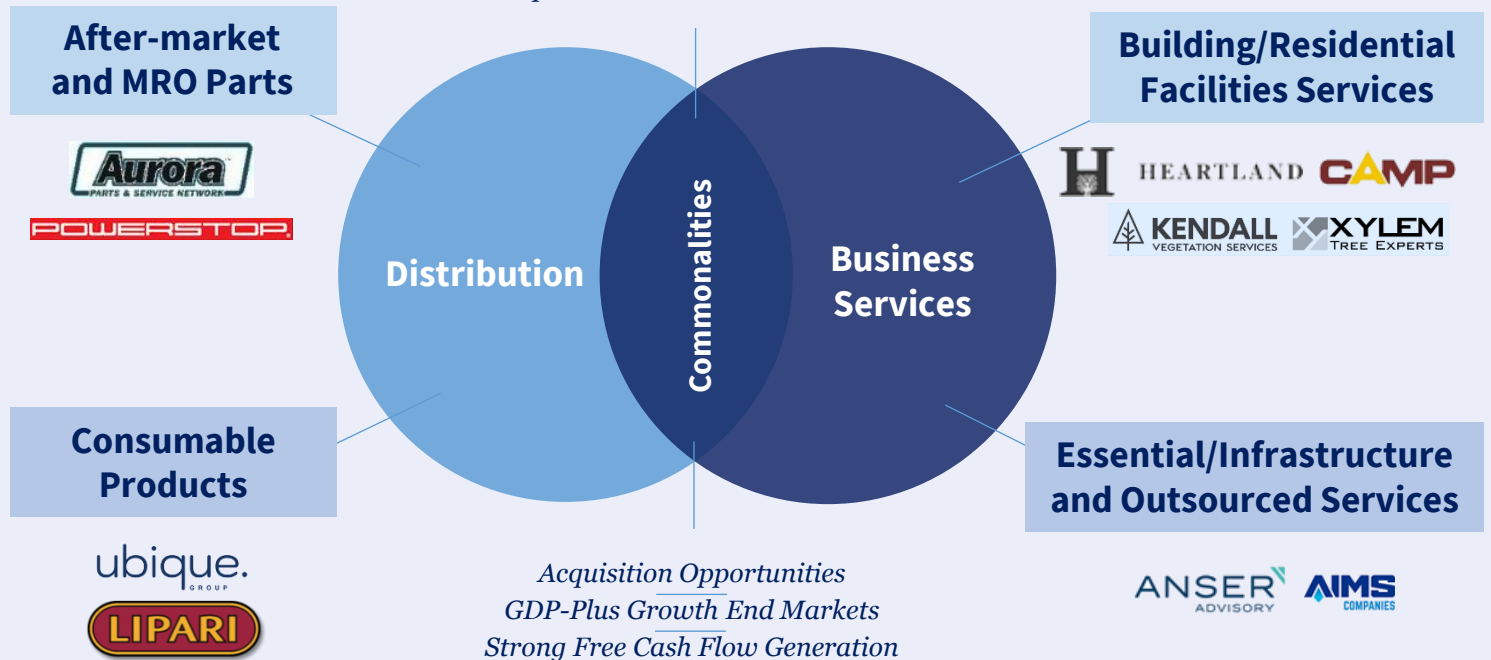
**\$15-50M**  
EBITDA

**\$150-500M**  
Enterprise Value

**\$75-300M**  
Equity/ Transaction

**Middle market private equity firm  
focused on distribution and business services**

*Recurring Demand  
Competitive Advantages from Scale  
Technology Leadership  
Competes on Basis Other than Price*



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## CURRENT INVESTMENTS

	COMPANY	BUSINESS AND MARKETS	PRODUCTS/SERVICES	EXPANSION INTERESTS	ACQUISITION DATE/FUND
	<p>Kendall Vegetation Services Lawrenceville, Georgia <a href="http://www.kendallco.net">www.kendallco.net</a></p> <p>Xylem Tree Experts Wakefield, Virginia <a href="http://www.xylemtree.com">www.xylemtree.com</a></p>	Provider of critical vegetation management services to utility companies in the United States.	<ul style="list-style-type: none"> <li>• Utility line clearing</li> <li>• Ground clearing and mowing</li> <li>• Emergency storm response</li> </ul>	Regional or local vegetation management service providers serving new and existing markets.	04/22 Fund IV
	<p>Camp Construction Houston, Texas <a href="http://www.campconstruction.com">www.campconstruction.com</a></p>	Service provider of restoration, renovation and maintenance services to multifamily communities in over 25 states.	<ul style="list-style-type: none"> <li>• Roof replacements, exterior painting, siding refurbishment, balcony repairs</li> <li>• Interior repairs and maintenance</li> <li>• Damage mitigation and restoration</li> </ul>	Regional restoration, renovation and maintenance services providers in new and existing markets.	11/21 Fund IV
	<p>Anser Advisory Santa Ana, California <a href="http://www.anseradvisory.com">www.anseradvisory.com</a></p>	Program management and related capital deployment advisory services to infrastructure and facility owners across the United States.	<ul style="list-style-type: none"> <li>• Advisory services (organizational assessments, program strategy development, process and systems implementation)</li> <li>• Compliance services (program and project controls, construction cost audits and analysis)</li> <li>• Management services (project and construction management)</li> </ul>	Regional capital project management firms in new and existing (government, transportation, aviation, power, wastewater, education) markets.	03/21 Fund IV
	<p>AIMS Companies Scottsdale, Arizona <a href="http://www.aimscompanies.com">www.aimscompanies.com</a></p>	Outsourced service provider of infrastructure inspection and maintenance services to municipal, utility, industrial and energy end markets.	<ul style="list-style-type: none"> <li>• Municipal utility and pipeline inspection cleaning</li> <li>• Industrial vacuuming and hydroblast services for the maintenance of power plants</li> <li>• Hydro-excavation to expose underground utility infrastructure</li> </ul>	Regional infrastructure inspection and maintenance service providers specializing in AIMS' core service offerings.	04/20 Fund III
	<p>Heartland Company Mission Woods, Kansas <a href="http://www.heartlandcompany.com">www.heartlandcompany.com</a></p>	Commercial landscape services serving over 5,000 properties across all commercial market segments in five markets in the central U.S.	<ul style="list-style-type: none"> <li>• Contractual maintenance (mowing, trimming), landscape enhancements (renovations) and winter-related services (snow removal)</li> </ul>	Regional commercial landscape service providers in new and existing markets.	08/19 Fund III
	<p>Ubique Group Canton, Georgia <a href="http://www.belnickinc.com">www.belnickinc.com</a></p>	Online supplier of value-oriented furniture for residential and commercial use through both wholesale and direct to consumer ("DTC") channels.	<ul style="list-style-type: none"> <li>• Office chairs, stacking chairs, folding chairs, restaurant furniture and reception furniture</li> <li>• Sources over 4,000 unique products</li> </ul>	Online suppliers of value-oriented furniture serving wholesale and DTC channels.	2/17 Fund III
	<p>Aurora Parts and Accessories Lebanon, Indiana <a href="http://www.auroraparts.com">www.auroraparts.com</a></p>	Leading U.S. distributor of aftermarket semi-trailer parts and accessories with a complete line of branded and private label parts for all makes and models of trailers.	<ul style="list-style-type: none"> <li>• Branded and private label aftermarket parts</li> <li>• 15,000 stocked SKUs</li> <li>• Provides powerful technology tools to dealers which allow them to identify and order parts</li> </ul>	Service providers and distributors in aftermarket truck or semi-trailer component industries.	8/15 Fund III

## Core Values



Perseverance



Entrepreneurship



Certainty



Integrity



Partnership

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