

Partnering with
management teams to
build great businesses

At-a-Glance

30+ Years
Founded in 1991

\$2.9+B
Invested

\$27B
Gross Transaction
Value

220+
Transactions

Investment Criteria

\$50-500M
Revenue

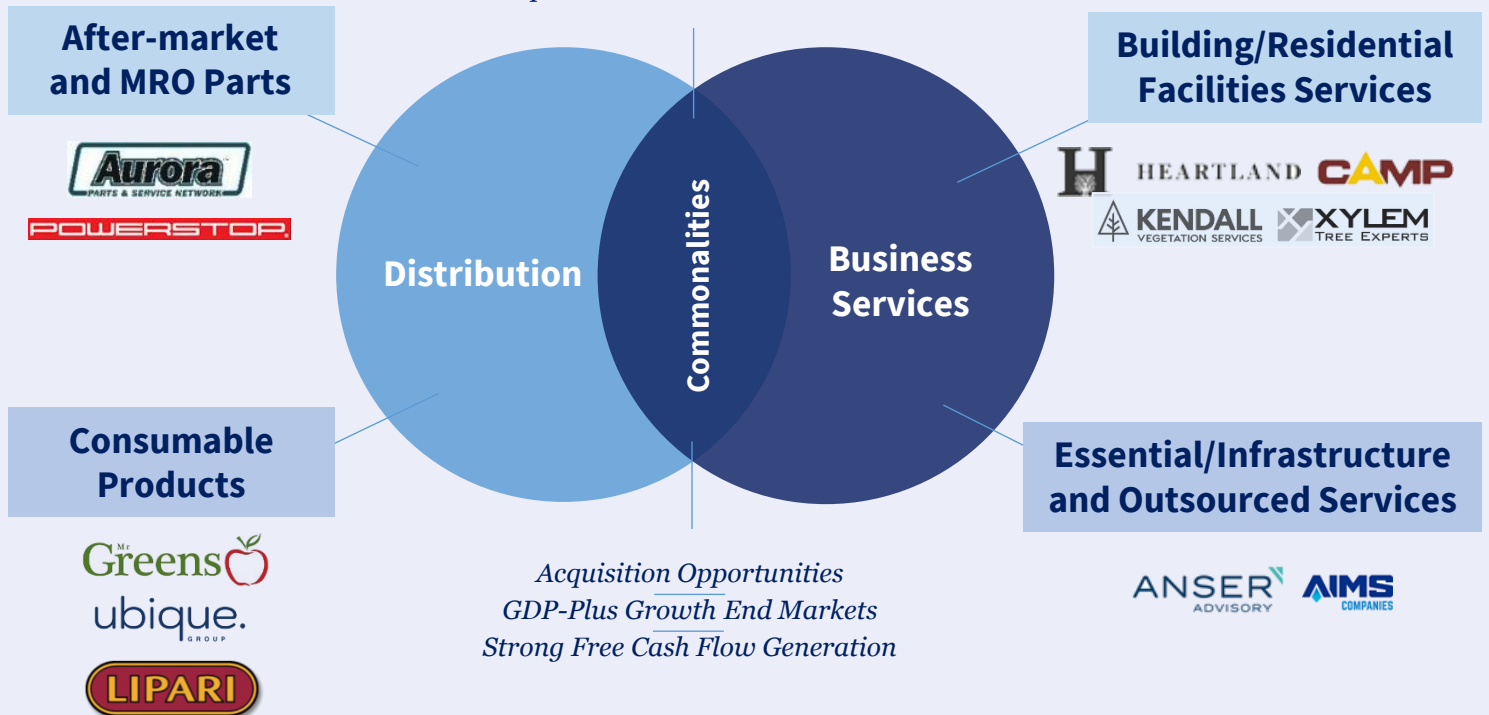
\$15-50M
EBITDA

\$150-500M
Enterprise Value

\$75-300M
Equity/ Transaction

**Middle market private equity firm
focused on distribution and business services**

Recurring Demand
Competitive Advantages from Scale
Technology Leadership
Competes on Basis Other than Price



David H. Kahn

kahn@sterlinglp.com










Amy L. Weisman

weisman@sterlinglp.com






Susan K. Staub

staub@sterlinglp.com

CURRENT INVESTMENTS

	COMPANY	BUSINESS AND MARKETS	PRODUCTS/SERVICES	EXPANSION INTERESTS	ACQUISITION DATE/FUND
	Mr. Greens Miami, Florida www.mrgreensproduce.com	Distributor of produce, dairy, and specialty food items to the restaurant and hospitality industries in the Florida and Texas markets.	<ul style="list-style-type: none"> Produce, dairy and specialty food items Sources over 3,200 unique products 	Regional or local food distribution providers in new and existing markets.	04/23 Fund IV
 	Kendall Vegetation Services Lawrenceville, Georgia www.kendallco.net Xylem Tree Experts Norfolk, Virginia www.xylemtree.com	Provider of critical vegetation management services to utility companies in the United States.	<ul style="list-style-type: none"> Utility line clearing Ground clearing and mowing Emergency storm response 	Regional or local vegetation management service providers serving new and existing markets.	04/22 Fund IV
	Camp Construction Houston, Texas www.campconstruction.com	Service provider of restoration, renovation and maintenance services to multifamily communities in over 25 states.	<ul style="list-style-type: none"> Roof replacements, exterior painting, siding refurbishment, balcony repairs Interior repairs and maintenance Damage mitigation and restoration 	Regional restoration, renovation and maintenance services providers in new and existing markets.	11/21 Fund IV
	Anser Advisory Santa Ana, California www.anseradvisory.com	Program management and related capital deployment advisory services to infrastructure and facility owners across the United States.	<ul style="list-style-type: none"> Advisory services (organizational assessments, program strategy development, process and systems implementation) Compliance services (program and project controls, construction cost audits and analysis) Management services (project and construction management) 	Regional capital project management firms in new and existing (government, transportation, aviation, power, wastewater, education) markets.	03/21 Fund IV
	AIMS Companies Scottsdale, Arizona www.aimscompanies.com	Outsourced service provider of infrastructure inspection and maintenance services to municipal, utility, industrial and energy end markets.	<ul style="list-style-type: none"> Municipal utility and pipeline inspection cleaning Industrial vacuuming and hydroblast services for the maintenance of power plants Hydro-excavation to expose underground utility infrastructure 	Regional infrastructure inspection and maintenance service providers specializing in AIMS' core service offerings.	04/20 Fund III
	Heartland Company Mission Woods, Kansas www.heartlandcompany.com	Commercial landscape services serving over 5,000 properties across all commercial market segments in five markets in the central U.S.	<ul style="list-style-type: none"> Contractual maintenance (mowing, trimming), landscape enhancements (renovations) and winter-related services (snow removal) 	Regional commercial landscape service providers in new and existing markets.	08/19 Fund III
	Ubique Group Canton, Georgia www.belnickinc.com	Online supplier of value-oriented furniture for residential and commercial use through both wholesale and direct to consumer ("DTC") channels.	<ul style="list-style-type: none"> Office chairs, stacking chairs, folding chairs, restaurant furniture and reception furniture Sources over 4,000 unique products 	Online suppliers of value-oriented furniture serving wholesale and DTC channels.	2/17 Fund III
	Aurora Parts and Accessories Lebanon, Indiana www.auroraparts.com	Leading U.S. distributor of aftermarket semi-trailer parts and accessories with a complete line of branded and private label parts for all makes and models of trailers.	<ul style="list-style-type: none"> Branded and private label aftermarket parts 15,000 stocked SKUs Provides powerful technology tools to dealers which allow them to identify and order parts 	Service providers and distributors in aftermarket truck or semi-trailer component industries.	8/15 Fund III

Core Values

 Perseverance	 Entrepreneurship	 Certainty	 Integrity	 Partnership
--	--	---	--	---