



Douglas L. Newhouse



Managing partner, co-founder of Sterling Investment Partners, L.P.
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RESPONSIBILITIES

Douglas L. Newhouse is a managing partner of Sterling Investment Partners. He was a co-founder of Sterling's predecessor in 1991, and is involved in all aspects of the firm's investment activities, including sourcing opportunities, negotiating and structuring transactions, and working with management teams after Sterling's initial investment. Doug serves on the board of directors of Excelligence Learning Corporation, Miller Heiman and Cambridge International, Inc.

Doug is a past board member of Aavid Thermal Technologies, Inc. and American Buildings Company (formerly public companies), The Kenan Advantage Group, Inc., Washington Inventory Service and The CBORD Group, Inc.

PRIOR EXPERIENCE

Prior to co-founding Sterling, Doug was a senior vice president of the Corporate Finance Department of Lehman Brothers. Prior to that, he was VP of the Matuschka Group based in Munich, West Germany. Doug began his career on Wall Street as an oil service industry research analyst at Mitchell Hutchins, Inc.

PERSONAL

Doug chairs the Investment Committee for the board of directors at Greens Farm Academy in Westport, Connecticut, and is also a member of the board of directors of the Pequot Library in Southport, Connecticut. Doug also serves on the board of the Undergraduate Business Advisory Council at Cornell University.

EDUCATION

M.B.A. University of Chicago School of Business
B.S. Cornell University