



Charles W. Santoro



Managing partner, cofounder of Sterling Investment Partners, L.P.
and Sterling Investment Partners II, L.P.
santoro@sterlinglp.com
(203) 226-8711

RESPONSIBILITIES

Charles W. Santoro is a managing partner and cofounder of Sterling Investment Partners. He is involved in all aspects of the firm's investment activities, including negotiating and structuring transactions, and working with management teams after Sterling's initial investment and reviewing new investment opportunities. Charles serves as chairman of Excelligence Learning Corporation, Fairway Market and FCX Performance, Inc., cochairman of Lazer Spot, Inc., is a member of the board of directors of Survey Sampling International and Interline Brands, Inc. (NYSE: IBI), and was formerly on the boards of US Maintenance, Washington Inventory Service, and CRA, Inc.

PRIOR EXPERIENCE

Prior to cofounding Sterling, Charles was vice chairman, Investment Banking of Paine Webber Group, Inc. Previously, Charles was managing director of Salomon Smith Barney, in charge of that firm's Multi-Industry and New Business Development Groups. Prior to that, he was responsible for Smith Barney's cross-border investment banking activities in New York and London, where he served on the board of directors of Smith Barney International. Charles began his career at Morgan Stanley in New York and London where he last served as the operations officer of Morgan Stanley's European Mergers & Acquisitions Department.

Charles has a B.A. from Columbia University and received his M.B.A. from Harvard University. He is a member emeritus of Columbia's Board of Visitors, and serves on the University's Economic Advisory Council, the Manhattanville Ad Hoc Planning Committee, and the Athletics Campaign Leadership Committee. In 2007, Mr. Santoro was the recipient of Columbia's John Jay Award for distinguished professional achievement. He also serves on the board of the Marine Corps – Law Enforcement Foundation.

EDUCATION

M.B.A. Harvard Business School

B.A. Columbia University